



**TRGOVINSKA  
ZBORNICA SLOVENIJE**  
Slovenian Chamber of Commerce



## SCC members in numbers:

- Over 6,000 voluntary SCC members
- 60% of SCC members perform commercial activities, while the remaining 40% deal with activities directly related to commerce (food service, tourism, consulting, manufacturing, transport, construction, etc.)
- SCC members account for 25% of all income in the Slovenian economy and 16% of all employees in Slovenia
- 94% of SCC members employ up to 50 people (micro and small companies)



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# Slovenian Chamber of Commerce

*The Slovenian Chamber of Commerce has representative chamber status and has been active since 2006 on a voluntary membership basis.*

*Through collaboration with its voluntary members, employed specialist staff and, if necessary, external experts, the Chamber has established an efficient, transparent and dynamic form of association for the purposes of running and developing commercial and related activities on today's global market in accordance with the principles of market economy and competition.*

*Through its activities, the Chamber is maintaining the reputation of commercial and related activities and strengthening social dialogue and social partnership on all levels. We are facing a number of new tasks that will require special attention. They include:*

- *sustainable development and creating suitable environmentally friendly solutions,*
- *supply chain organisation from supplier to buyer due to fluctuations on the raw material markets,*
- *digital communication,*
- *upgrading social partnership and social responsibility, which is not merely "an expense" but rather an investment in the successful performance of the company in the future.*

*A small but efficient team of experts provides our members with custom services and assists them in solving problems concerning their everyday business operations.*

*Mariča Lah MSc,  
President of Slovenian Chamber of Commerce*



# MISSION, VALUES, VISION

The Slovenian Chamber of Commerce is an **independent, voluntary, interest-based, non-profit association** of legal persons and sole-proprietors who perform independent **commercial** and **related activities** on the market. With its operation, the Chamber is ensuring **quality development** and **greater visibility** of commercial activities in the wider region and keeping government institutions informed regarding the conditions in commercial and related activities as well as the importance of these activities **for the Slovenian economy**.

The key roles of the Chamber comprise participation in the legislative process, ensuring a comparable and competitive business environment, providing up-to-date information for members, strengthening social partnership and performing tasks responsibly in **relation** to **people, society** and the **environment**.

Its expertise, experience and problem-solving abilities make the Chamber a respected and **important partner**, with influence on the economic and **social conditions** in the narrower and wider region.



# ORGANISATIONAL STRUCTURE

The Slovenian Chamber of Commerce bases its operation on a business plan adopted for each fiscal year by the SCC Assembly.

## SCC Bodies

- Assembly
- Management Board
- Supervisory Board
- President
- Executive Director

## SCC Management

Mariča Lah, MSc, President

Mija Lapornik, Executive Director

The specialist SCC staff comprises six experts and an administrative secretary.

It is managed by the Executive Director.

## SCC Secretarial Service

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# WORKING BODIES

**Any SCC member is entitled to ACTIVE participation in commissions, associations, working and project groups.**



## Commissions (10)

- Food Commission
- Non-Food Commission — textile and footwear
- Non-Food Commission — chemicals
- Non-Food Commission — electrical equipment, DIY
- Tax, Finance and Accountancy Commission
- Education Commission
- Commission for Research and the Trade Information System
- Commission for the Environment
- Commission for packaging (consisting of representatives of merchants and companies from the food processing industry and the hospitality)
- Negotiation party on Collective Agreement for the Slovenia's Trade Sector

20%





## Associations (9)

- Association of Automobile Manufacturers and Authorised Importers
- Pharmaceutical Full-line Wholesalers
- Retailers of Medical Devices and Pharmaceuticals
- Wholesalers of Medical Devices
- ZOO shop Association
- Cosmetics and perfumes Association
- Direct Selling Association
- Slovenian Franchise Association
- Marketing and public relations Association

## Workgroups (3)

- Workgroup on negotiations with collective organizations
- Audio - video media and equipment workgroup
- Excise duties and energy workgroup

## Project groups

- they are formed according to the needs and expressed interest of the members

For more information about our expert work: [www.tzslo.si](http://www.tzslo.si)



# AREAS OF EXPERTISE

## The expert work of SCC in the legislative field is conducted in collaboration with:

- Ministries of the RS and their affiliated bodies (offices, inspection services, etc.) and agencies
- Government of the RS
- National Assembly of the RS
- National Council of the RS
- European Commission and its directorates
- EuroCommerce

## SCC Library

- Members can purchase specialised materials and publications at discounted prices, which are normally three times lower than for non-members.

For more information:

[www.tzslo.si/knjiznica](http://www.tzslo.si/knjiznica)



## 1. GENERAL LEGISLATION

- Trade Act, legislation in connection with the performance of commercial activities, and associated regulations
- Consumer Protection Act and associated regulations
- Protection of Competition Act and associated regulations
- environmental legislation
- legislation in the field of energy economics
- personal data protection in transactions with loyalty cards
- copyright legislation (sound, image and device media, collecting copyright societies) and concluding agreements with benefits and advantages for companies
- taxation, financial and accounting fields and the SCC rules on the rates of normal write-offs of goods (shrinkage, spilling, breakage, failure)
- customs in receiving and returning returnable containers and price list of deposits for returnable containers
- labour legislation field, social dialogue, social partnership and the Economic and Social Council (ESS)
- collective agreement for Slovenia's trade sector



- manual entitled “Better qualification — better communication between employers and employees in commerce” with a translation of the Collective Agreement for Slovenia’s Trade Sector in English and German



## 2. FOOD SECTOR

- ensuring food safety and hygiene
- labelling food commodities
- traceability of food commodities – WITHDRAWAL/RECALL
- industry guidelines for good hygienic practice in accordance with the principles of the HACCP system in commercial activities



# AREAS OF EXPERTISE



- industry guidelines for good hygienic practice in accordance with the principles of the HACCP system for butcheries and fish shops



- instructions for food traceability in commerce and their withdrawal/recall

## 3. NON-FOOD SECTOR

- ensuring the safety of non-food commodities (textile, footwear, toys, technical products, cosmetics, chemicals, IT equipment, etc.)
- labelling non-food commodities (textile, footwear, toys, technical products, cosmetics, chemicals, IT equipment, etc.)
- traceability of non-food commodities – WITHDRAWAL/RECALL
- the functioning of sections and pursuing their specific interests (medical devices and medicinal products, direct selling, franchising, pet shops, private motor vehicles)
- SCC rules on seasonal clearance sales of textile and footwear and detailed clarifications regarding various forms of sales promotion
- industry guidelines for safe storage of dangerous chemicals in commercial activities



## 4. EDUCATION AND SPECIALIST TRAINING

- consulting and information regarding secondary vocational and specialist education
- shop manager exam
- verification of study placements and register of study placements
- employer involvement in final exams in secondary schools
- preparation of professional standards
- monitoring of knowledge catalogues
- presentation of the profession of a "SALESMAN/SALESWOMAN" DVD
- promotion of commerce-related professions in primary school and secondary commerce schools in Slovenia



- central annual event in October: STRATEGIC CONFERENCE ON COMMERCE in collaboration with the Faculty of Economics, UL (Slovenian and internationally renowned experts)
- CONFERENCE for medium-sized, small and micro enterprises (topics adapted to small business economics)
- functional education in the field of legislation in various regions throughout Slovenia under the "SCC ACADEMY" brand name



# AREAS OF EXPERTISE

## 5. INTERNATIONAL AREA

- participation in the economic diplomacy system through the Ministry of Foreign Affairs (MZZ), Ministry of the Economy (MG) and the Public Agency of the RS for Entrepreneurship and Foreign Investments (Japti)
- SCC membership in international associations and collaboration with other chambers/associations:
  - EuroCommerce
  - European Franchise Federation – **EFF**
  - World Franchise Association – **WFA**
  - European Association of Pharmaceutical Wholesalers – **GIRP**
  - European Automobile Manufacturers' Association – **ACEA**
  - World Federation of Direct Selling Associations – **WFDSA**
  - Federation of European Direct Selling Associations – **FEDSA**
  - Slovenian Economic Association in Austria – **SGZ**
  - Slovenian Regional Economic Association in Italy – **SDGZ**
  - Austrian-Slovenian Chamber of Commerce

## 6. PARTNERSHIP PROGRAMMES

The SCC offers partnership programmes in which selected business partners perform their services for SCC members under special conditions and lower prices:

- business and property entrepreneurship insurance
- bank services
- taxation, finance and accounting consulting
- legal consulting and legal services
- equipment for identifying counterfeits, counting bills and coins
- equipment for safe destruction of confidential documents in a single location
- organising fair visits and specialist excursions
- human resource centre for micro, small and medium-sized enterprises, human resource solutions for companies going through restructuring
- seminar and consulting programmes, adapted to companies in commerce
- comprehensive technical security solutions
- IT and communications solutions
- agency for research and direct marketing

## 7. COMMERCE IN NUMBERS

- real-time monitoring and processing of data in the Statistical Office of the RS (SURS), Agency of the RS for Public Legal Records and Related Services (AJPES) and EuroStat
- real-time monitoring and preparation of business performance analyses
- expert assistance for members when acquiring databases

## 8. PUBLICATION OF "T-INFORMACIJE" BULLETIN AND CONSULTING

- specialist journal for members free of charge (3 times a month)



- consulting for members free of charge



# MEMBERSHIP BENEFITS



**The Slovenian Chamber of Commerce can be joined on a voluntary basis by legal persons and sole-proprietors whose main and independent activity is performing profitable commercial, production, service or other economic activities on the market.**

## Why join the Slovenian Chamber of Commerce?

### Because MEMBERS:

- have the opportunity of relaying their viewpoints and opinions to legislators and the opportunity to acquire new knowledge and solutions free of charge based on the experience of other companies through commission, section, working group and project group meetings
- receive the free "T-INFORMACIJE" bulletin every 10 days, ensuring that they are prepared for and informed about changes in legislation



- acquire SCC publications free of charge or at discounted prices that are three times lower than for non-members
- receive expert information and advice that is adapted to their specific needs
- use the SCC "Supply and Demand" category
- obtain knowledge required by legislation through the SCC Academy at favourable prices
- take advantage of the benefits offered by SCC programme partners, which has a positive effect on their business performance
- have the opportunity to participate free of charge in EuroCommerce working bodies and use EuroCommerce information free of charge





# IMPORTANT CONTENTS FOR MEMBERS

**More information about membership is available at [www.tzslo.si/clanstvo](http://www.tzslo.si/clanstvo):**

- accession statement for SCC membership
- criteria and scale for determining membership fees
- membership is free for newly established companies and companies that did not generate more than EUR 24,000.00 of revenue in the past year



Criteria for determining SCC membership fees have NOT been modified and remain unaltered since the Chamber was established in 2006, which means that membership fees are on average 3 times lower than membership fees during the mandatory membership period.

Slovenian Chamber of Commerce is one of two representative chambers in Slovenia, which operates on the principle of voluntary membership and represents the interests of all members, ensuring an effective, transparent and dynamic form of association for the purposes of trade and trade-related activities in the domestic and foreign markets. It associates over 6.000 members which all generate together around 25% of the whole revenue of Slovenian economy.

*Handelskammer von Slowenien ist eine von zwei repräsentativen Kammern, die auf dem Prinzip der freiwilligen Mitgliedschaft funktioniert und vertritt die Interessen aller Mitglieder und damit eine wirksame, transparente und dynamische Form der Vereinigung für die Zwecke des Handels vorstellt und die Aktivitäten in den inländischen und ausländischen Märkten verbindet. Handelskammer von Slowenien verbindet über 6000 Mitglieder, die etwa 25% der Einkommen der slowenischen Wirtschaft erschaffen.*



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